

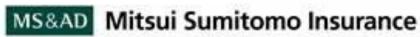


Evolution of Space Risks Opportunities & Challenges

Jan Schmidt, Head of Space, Helvetia Insurance

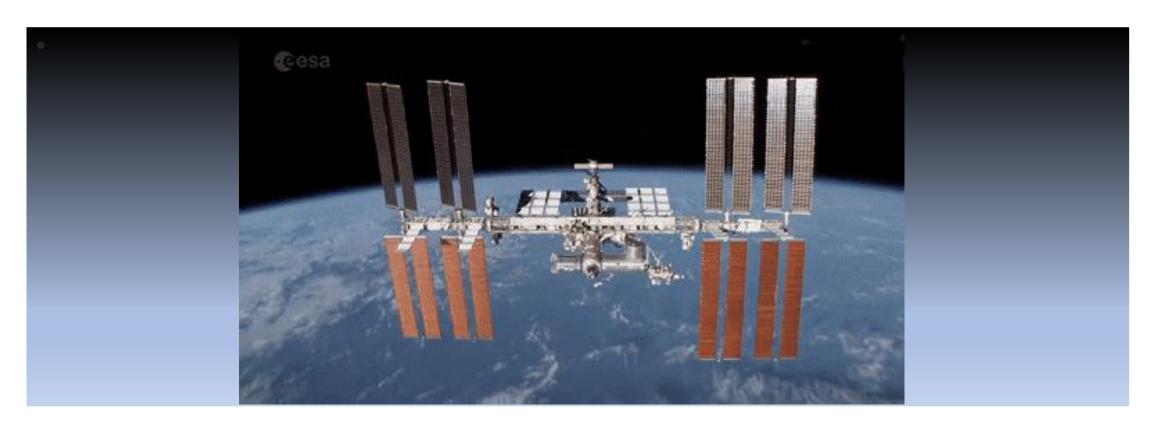


Ichiro Iwanaga, Space Underwriter, Mitsui Sumitomo



Space Stations – present vs. future









Space Stations – present vs. future





Blue Origin / Sierra Space

Northrop Grumman

Nanoracks / Voyager Space / LM



Evolution of Insured Space Risks





1965 1988 2013 2019 Today





Evolution of Space Insurance Coverages





Traditional Coverage for LEO / MEO / GEO satellites

- Pre-launch
- Launch Vehicle Flight
- Launch and In-orbit
- In-orbit
- Launch Liability
- In-orbit Liability

Evolved Coverage for:

- Engine Testing
- Crew Re-supply (incl. loading, docking, re-entry and landing)
- LEO Constellations
- In-orbit Satellite Servicing
- Manned Space Flight
- Moon and Mars Missions





Opportunities & Challenges





Broader Palette of Risks

Diversification

Additional Business



Insurable Risk?
Risk Assessment
Pricing





Risk Assessment





Prerequisite for an insurable risk:

- Sharing of all relevant technical data for a thorough assessment of risk.
- Adequate underwriter's knowledge and ability to assess the risk.
- Minimum level of technical margins and redundancies.
- Minimum level of overall mission reliability and mission success rate.

Conclusion



- The underwriting community is being approached to underwrite more diverse satellite applications.
- Broader risk palette provides welcome diversification of our book of business.
- Supplementary business in addition to the standard GEO satellite launch and in-orbit business provides welcome additional premium income.
- Supplementary business may compensate for lack of GEO satellites to be launched annually.
- Risk assessment and pricing of complex new space missions can be challenging.
- Adapting our product offerings and policies to client's needs is essential and will increase
 the value of insurance.



